

# Restorative Aquaculture

A CES Perspective

30<sup>th</sup> November 2023

INTEGRITY, COLLABORATION, COMMERCIALISM, EXCELLENCE

# Demonstrate viable business

<u>Why;-</u> ("when we've got salmon...")

• Economic diversity, local business hubs, societal and env. compatibility = future resilience

Development Needs;

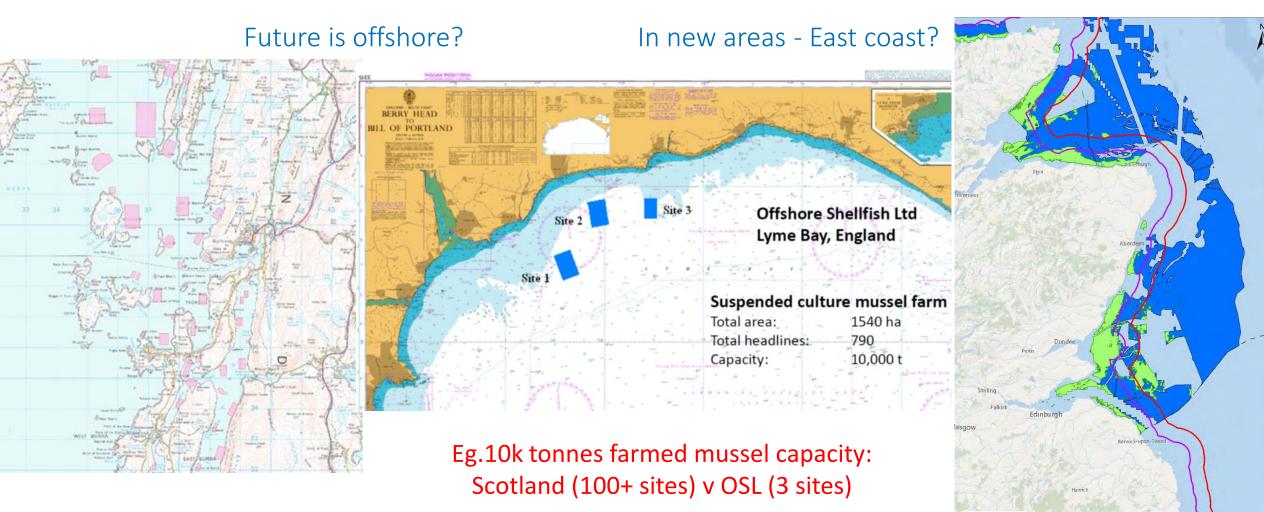
- Farming scope scale, location, and co-existence.
- Supply chain development- markets & scale, processing & logistics.
- Recognition restorative function and so value available 'both in & out of the water'

CES Support;

- Enabling research
- Funding posts with relevant industry organisations
- More? e.g. measures to enable seaweed-specific supply chain



## Farming Scope – Location & Scale





## Farming requires Co-Existence

- Fundamental for enabling a blue economy, probably more important than spatial planning
- Marine planning policy
  - a meaningful <u>seafood sector</u> approach with fisheries and aquaculture as complementary rather than competing elements, clearly rewarding confirmed co-existence measures
  - policy-based management of co-existence = 'planning without lines' (future-proofing)
- Licensing enable co-location
  - Mussel farm
  - Scallop farm a restorative 'marine' farm = single development cost, de-risks investment
  - Seaweed farm \_
- Guidance & collaborative working -
  - encourage and support technical solutions access, contracting, shore-based synergies



## **Business Development – Priorities/Challenges**

- Seaweed achieving better clarity on supply chain options:
  - what markets & requirements with nature and scope of markets, is supply chain likely to be more 'bespoke' or more commodity/co-operative orientated, or both?
  - who will drive supply chain development processors or manufacturers, rather than farmers, with greater upstream integration (e.g. seaweed harvesting businesses) "pull not push"
  - year-round availability key (scale-able) process priority for market development
- Shellfish scope for viable growth
  - marketing reception for strong health/ecosystem service/planet-friendly narrative
  - quality & consistency farmed shellfish 'product offer' for current and prospective markets
  - alternative products and/or markets
- Finance roles for public and private investment, former incentivising the latter?
- Farming and processing/market developments must **progress in tandem** to optimise prospects.



### **Ecosystem Services - Recognition**

- Two value contributions/opportunities to support development;
  - 1. a clear restorative function providing enhanced environmental resilience
  - 2. financial prospects either for PES or tradeable credits in natural capital markets
- Essential to identify, demonstrate and quantify restorative/enhancement value before any assessment and validation of tradeable NCM opportunity (ref. CES precautionary lease terms)
- Collaboration necessary (with public funding support?) to explore the opportunities that ecosystem services recognition can bring e.g. can it support/justify public funding incentives?
- Authorities and industry trade organisations should enable and encourage collection of realtime data that can support embedding of ecosystem services in industry value profile.
- Must proceed with care to maintain and enhance credibility and confidence



# CES Support ("Recognition")

- Research projects aimed at commercial application and legacy
- Funded Industry Positions (3 years):
  - Scottish Seaweed Industry Association (SSIA) co-funded with Scottish Government -Business Development Manager
  - Scottish Shellfish Marketing Group (SSMG) Farmed Shellfish Marketing Officer
- Future Supply Chain enabling?
  - E.g. Depending on just who will drive seaweed supply chain, should we be providing (provisional) seabed rights to complement shore-based processing/product development incentives- ie. further enable progress in tandem (the "pull")?



## **CES Enabling Research Projects**



Ref: SCMDPP-C Fin

# Thank You!

alex.adrian@crownestatescotland.com

